Global Infrastructure Provider

KINX

We are the only carrier-neutral IX and
data center service provider with network-dense
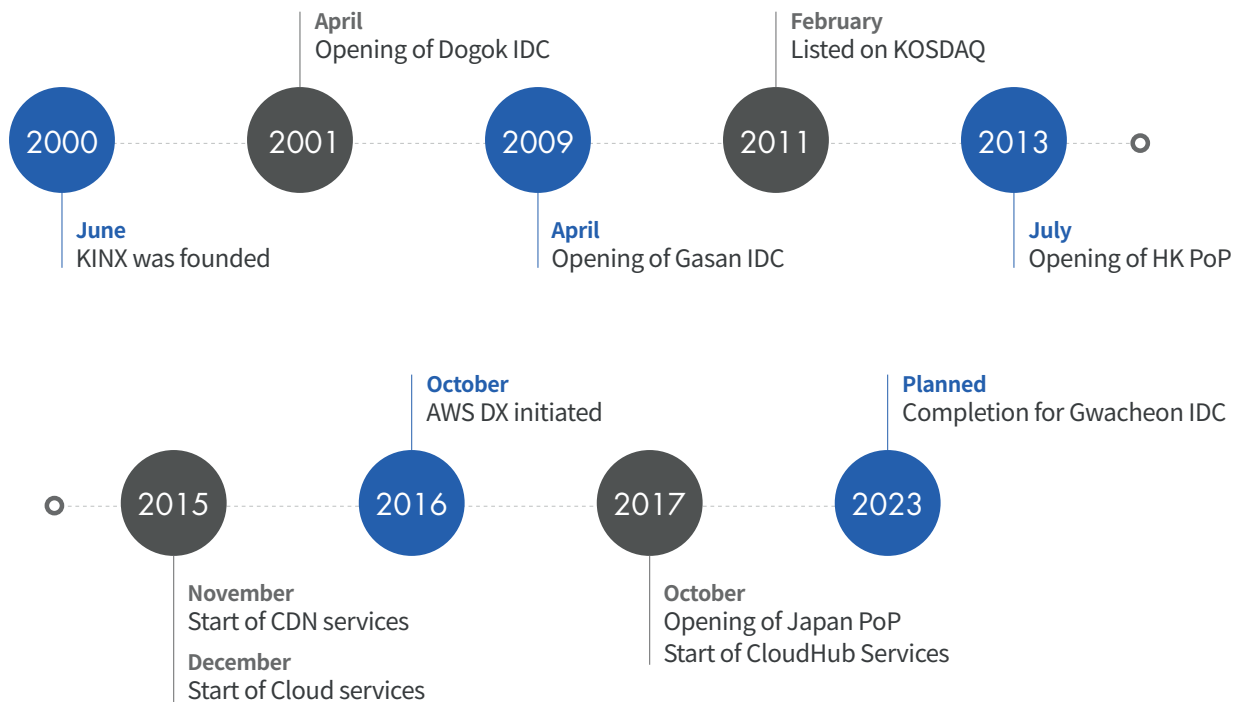connectivity in South Korea.

KINX
www.kinx.net

KINX

"Global Infrastructure Provider „

We are the only carrier-neutral IX and data center service provider
with network-dense connectivity in South Korea.
KINX also provides other service products such as CloudHub and IXcloud and CDN.

COMPANY PROFILE	KINX, Inc.
FOUNDED	June 17, 2000
CO-CEO	Sun-Young Lee, Jee-Wook Kim
CAPITAL, REVENUE	USD 5m (2018 Revenue: USD 42.2m)
NO. OF EMPLOYEES	120
HEAD OFFICE	21F, 396, Seocho-daero, Seocho-gu, Seoul, 06619, Rep. of Korea
WEBSITE	www.kinx.net
MAIN BUSINESS SECTOR	Internet connectivity, Infrastructure and network support, Internet-based data services, and Consulting

History

Company History

	April Opening of Dogok IDC		**February** Listed on KOSDAQ	
2000	**2001**	**2009**	**2011**	**2013**
June KINX was founded		**April** Opening of Gasan IDC		**July** Opening of HK PoP

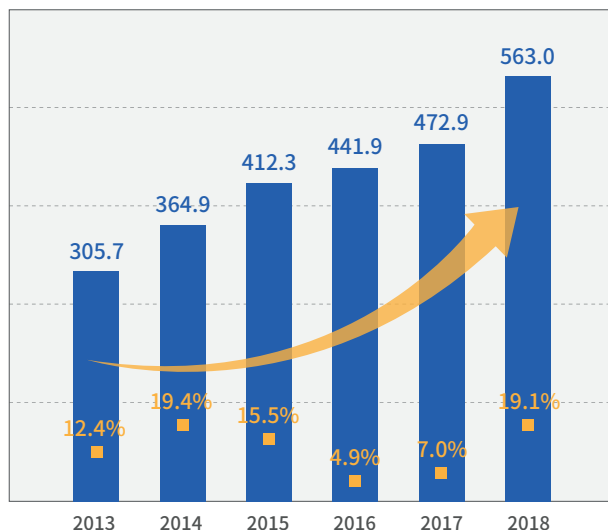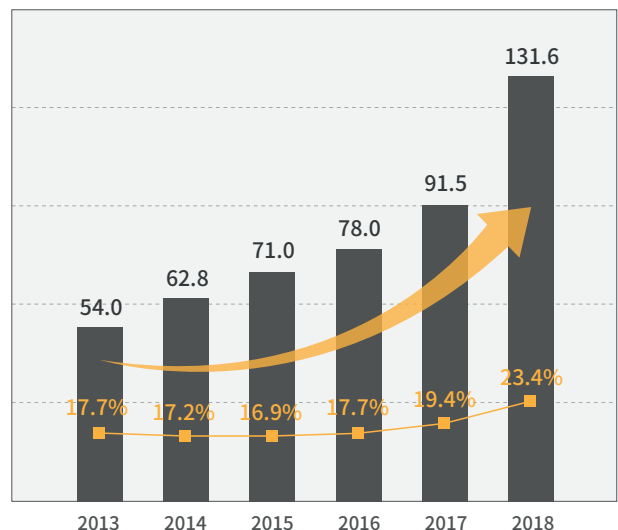|			
	October AWS DX initiated		**Planned** Completion for Gwacheon IDC
2015	**2016**	**2017**	**2023**
November Start of CDN services **December** Start of Cloud services		**October** Opening of Japan PoP Start of CloudHub Services	

Business Performance

For the past 5 years, the average growth rate for revenue has been at 13%, and operating profit has been steadily on the rise reaching 18%. KINX is currently investing heavily in growing our cloud and CDN services and talent pool.

Revenue, Revenue Growth Rate

Year	Revenue	Growth Rate
2013	305.7	12.4%
2014	364.9	19.4%
2015	412.3	15.5%
2016	441.9	4.9%
2017	472.9	7.0%
2018	563.0	19.1%

Operating profit, Operating Margin

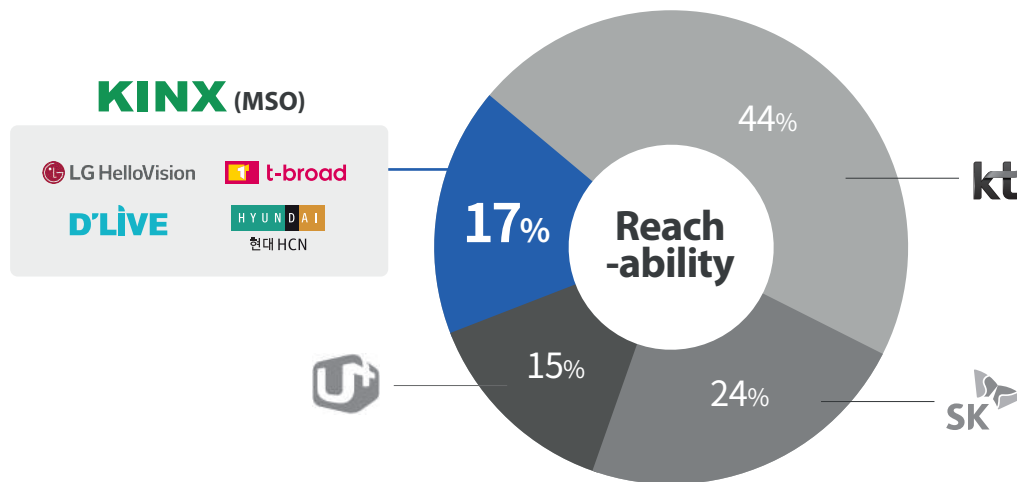| Year	Operating profit	Operating Margin
2013	54.0	17.7%
2014	62.8	17.2%
2015	71.0	16.9%
2016	78.0	17.7%
2017	91.5	19.4%
2018	131.6	23.4%

IX

L2 based IX enables you to freely exchange traffic among IX members. KINX is the only L2-based IX provider in South Korea with more than 550G of traffic. About 17% of local Internet traffic in Korea passes through KINX IX network everyday.

KINX (MSO)

LG HelloVision t-broad
D'LIVE HYUNDAI 현대 HCN

Reach-ability

17%
15%
24%
44% — kt
SK

• 60+ IX members
• Transit cost reduction
• 17% of Korean eyeballs are covered
• Expandability between IX members through interconnections in Hong Kong and Japan

Global Infrastructure

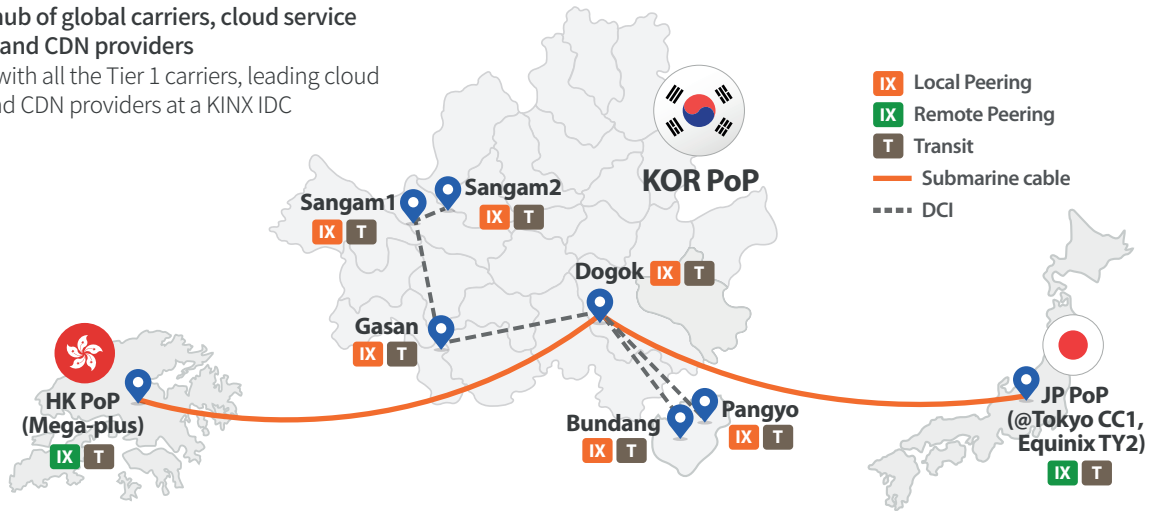KINX is expanding our networks in Hong Kong, Japan, China, and beyond.

- Private lines between Korea and Japan / Hong Kong

- Premium, low-latency network to China (CN2) to improve stability (25ms to Shanghai)

- Global peering with more than 400+ IX members in Hong Kong and Japan

KINX

JP PoP @Tokyo CC1 Equinix TY2

Up to **140** MEMBER

Mega-plus HK PoP

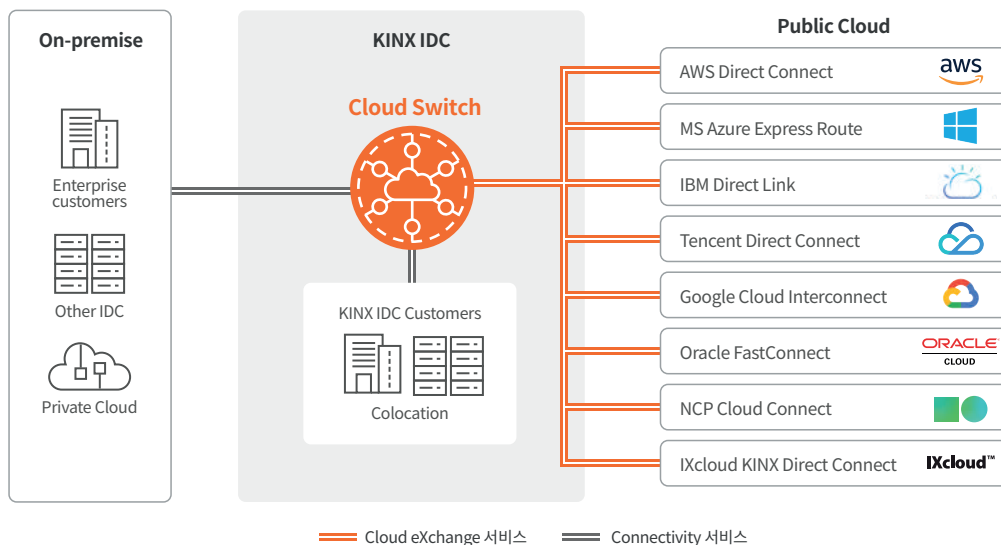Up to **280** MEMBER

- - - - Submarine Cable

Colocation

KINX operates 6 carrier-neutral IDCs within and near Seoul.

- **Global Standard Operator**
  - Tier III-equivalent IDCs in Seoul
  - NOC available for remote hands services 24 x 7 x 365 (English support available)

- **100% Carrier Neutrality**
  - Enjoy high network density and connect with any operator of your choice

- **Network hub of global carriers, cloud service providers and CDN providers**
  - Connect with all the Tier 1 carriers, leading cloud service and CDN providers at a KINX IDC

- **Carrier List**
  - Domestic : KINX, KT, SKB, SKT, LG U+, Dreamline
  - International : CenturyLink (Level 3), China Mobile International, China Telecom (CN2), Cogent, GCX, Hurricane Electric, NTT, PCCW, Telstra, TATA, RETN

- **Data Center Interconnection (DCI)**
  - Expand reachability with DC to DC connectivity for 1G / 10G / 100G

KOR PoP

IX	Local Peering
IX	Remote Peering
T	Transit
—	Submarine cable
····	DCI

Sangam1 · Sangam2 · Dogok · Gasan · Bundang · Pangyo

HK PoP (Mega-plus)

JP PoP (@Tokyo CC1, Equinix TY2)

CloudHub™

KINX is the first provider that enables access to multiple cloud service providers over a single connection in Korea.

On-premise — Enterprise customers, Other IDC, Private Cloud

KINX IDC — Cloud Switch — KINX IDC Customers / Colocation

Public Cloud
- AWS Direct Connect — aws
- MS Azure Express Route
- IBM Direct Link
- Tencent Direct Connect
- Google Cloud Interconnect
- Oracle FastConnect — ORACLE CLOUD
- NCP Cloud Connect
- IXcloud KINX Direct Connect — IXcloud™

Cloud eXchange 서비스   Connectivity 서비스

- Connect to AWS, Microsoft, IBM, Google, Oracle, Tencent, Naver, and KINX over a single connection
- Deploy multi-cloud environment in one simple step
- Easy management via KINX CloudHub Management Console

KINX

Where your connection begins

1
1st IXP

6
Operating IDCs

62
IX Members

64
Connected AS

895
Traffic Volume

2023
Opening year of Gwacheon IDC

CloudHub™
Multi-Cloud via single connection

IXcloud™
All flash storage (Max. 15,000 IOPS)

CDN
High performing global coverage

IX
L2-based IX

Network
1 Tbps+ Global Network

IDC
Carrier Neutral IDC

Reference

aws

Microsoft

Google

Akamai — Experience the Edge

Limelight NETWORKS

CLOUDFLARE

STACKPATH

kt

SK broadband

D'LIVE (주)딜라이브

t-broad

LG HelloVision

kakao

NAVER

LG CNS

SOFTLAYER an IBM Company

Tencent 腾讯

Alibaba Group 阿里巴巴集团

twitch

NTT

HURRICANE ELECTRIC INTERNET SERVICES

PCCW

verizon

Sprint

cogent

GLOBAL CLOUD XCHANGE A RELIANCE COMPANY

中国电信 CHINA TELECOM

KDDI KDDI Korea

IPTP Networks

HOSTWAY GLOBAL WEB SOLUTIONS

TM

true

VTC

@Tokyo

HKIX

BBIX Internet Exchange

JPNAP

DREAM LINE 기분 좋은 인터넷

CDNetworks

SEJONG TELECOM

HYUNDAI 현대 HCN

자본시장 IT 파트너 koscom